Working with the client

Presentation day Checklist

Send a message to the client saying that you are looking forward to their visit, add cell # again.
Ensure all relevant documents have been printed and are ready to go.
Arrive at least 15 minutes early to the location of the presentation. Be dressed professionally!
Set-up presentation early and have it visible when client arrives (if possible). Have a back-up on a USE stick, in case.
Greet the client with a smile and firm handshake.
Hand the client the presentation copy, report and other related documents.
Be enthusiastic in your presentation! Make sure to prepare for a Q&A session.

Experiential Learning in Business
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